

WHOLESALERS GROUPS AND BIG PLAYERS

MAPS OF MOST IMPORTANT WHOLESALERS AND DISTRIBUTORS IN ITALY

FERRITALIA — GIEFFE — AXEL GROUP — CDF — TERNA — INDEPENDENTS



FERRITALIA

TURNOVER: 276 MLN

PRESIDENT: FRANZINI ANNIBALE
(Francesco Franzini)

- 1 FERRAMENTA ADDA (BG): 15MLN
- 2 SILVIO ANDRIGHETTI (PD): 31MLN
- 3 CARLO CAGNONI (AN): 17MLN
- 4 DE SANTIS NICOLA (BA): 34MLN
- 5 FERRUNION (VR): 17MLN
- 6 FISSORE DOMENICO (CN): 13MLN
- 7 FRANZINI ANNIBALE (RE): 93MLN
- 8 SIROPA (RM): 23MLN
- 9 VBS (SA): 7MLN
- 10 VIRLINZI (CT): 26MLN

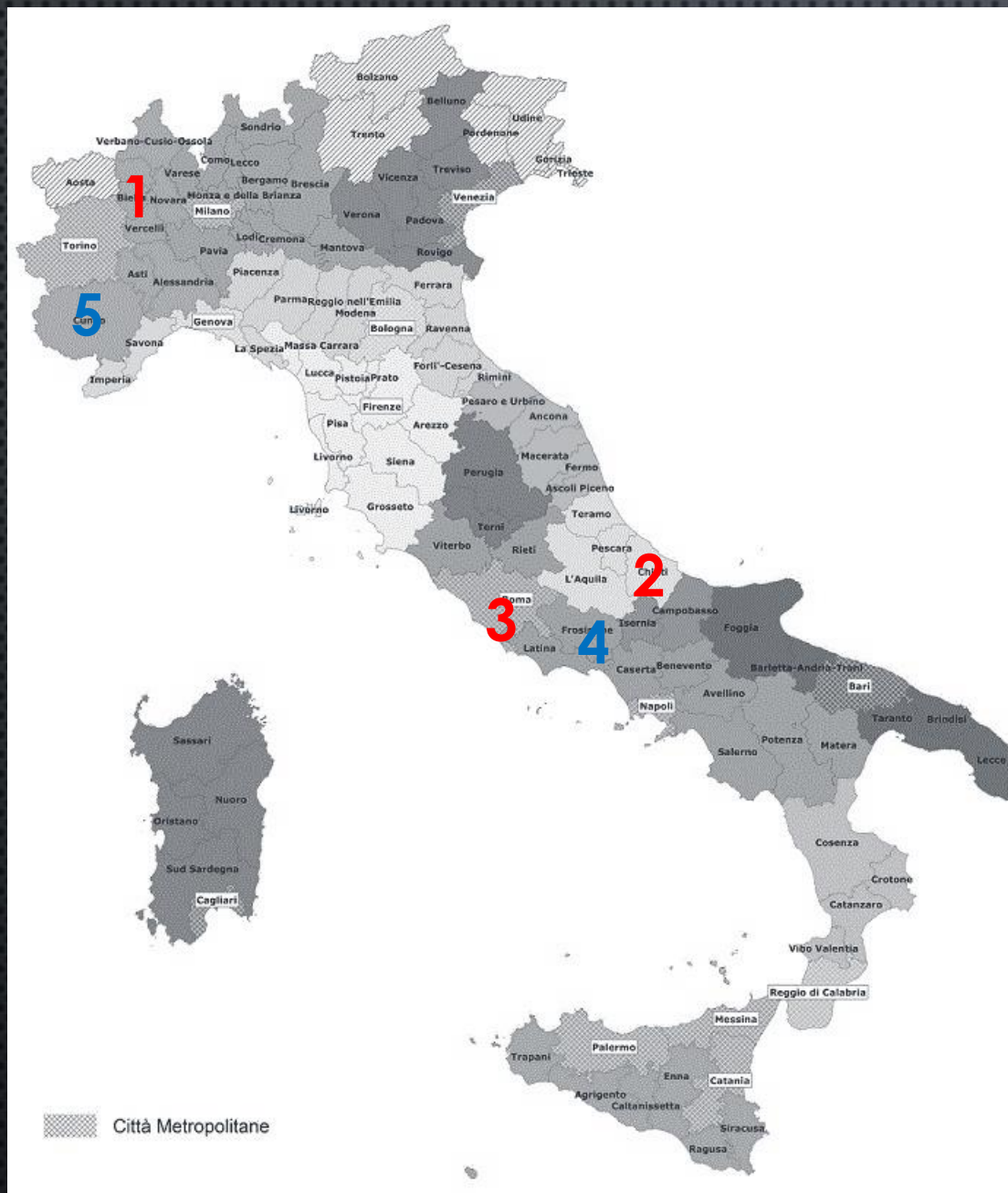


GRUPPO GIEFFE

TURNOVER: 250 MLN

PRESIDENT: VIGILIO FRANZINELLI
(MARCO FRANZINELLI)

- 1 CORRADINI LUIGI (RE): 14 MLN
- 2 FABRIZIO OVIDIO (TV): 21 MLN
- 3 EUROGROSS (PA): 20 MLN
- 4 MALFATTI & TACCHINI (MI): 20 MLN
- 5 VIGILIO FRANZINELLI (TN): 20 MLN
- 6 RAFFAELE SPA (CZ): 66 MLN
- 7 PERRONE SPA (TA): 13 MLN
- 8 VIRIDEX (LT): 56 MLN
- 9 VIGLIETTA GUIDO (CN): 40 MLN



CDF

TURNOVER: 103 MLN

1 MACHIERALDO (BI): 57 MLN

2 VIANELLO SPA (CH): 13 MLN

3 GIOVANNI FERRARI (RM): 33 MLN

TERNA

TURNOVER: 152 MLN

4 VIGLIETTA GROUP (CN): 87 MLN

5 FRASCHETTI SPA (FR): 65 MLN

BEST INDEPENDENTS OVER 20MLN TURNOVER

- 1 CAPALDO SPA (AV) – 116 MLN
- 2 FERRAMENTA SEVERI (PG) – 41 MLN
- 3 DFL SPA (SA) – 51 MLN
- 4 LA FERRAMENTA (RN) – 41 MLN
- 5 FERRAMENTA CARDINALE (SA) – 31MLN
- 6 COBIANCHI (FI) – 21 MLN
- 7 F.LLI VITALE (AV) – 25 MLN
- 8 SIPAFER (ME) – 41 MLN
- 9 DEODATO (BA) – 21 MLN

